

Please check the AAWBI calendar on [www.wbdc.org](http://www.wbdc.org) periodically for updates on events!

## AAWBI Calendar - October 2006

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17 *Retail/Franchise Decision Making Session, 6-7:30pm *Insider Guerilla Public Relations Workshop, 6-8pm	18 *AAWBI Reception @ IIT, 6:30-8:30pm  *Is Certification Right For You?, 9:30-Noon *Market Research (part of JumpStart Series), 5:45-8:45pm	19 *Market Research (part of JumpStart series), 12:30-3:30pm *Retail Development Series, 6-9pm	20	21
22	23	24 *Networking Your Way to Successful Relationship Networking, 5:45-8pm	25 *Financial Analysis I (part of JumpStart series), 5:45-8:45pm	26 *Financial Analysis I (part of JumpStart series), 12:30-3:30pm *Retail Development Series, 6-9pm	27	28
29	30	31				

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## AAWBI Calendar - November 2006

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1 *Financial Analysis II (part of JumpStart series), 5:45-8:45pm *Franchise Orientation, UIC, 6-7:30pm	2 *NEXT Conference, Chicago Hilton & Towers, 8:30am-5pm  *Financial Analysis II (part of JumpStart series), 12:30-3:30pm *Growth, Revenue & Return: Smart Marketing Results, 6-8pm	3	4
5	6	7	8 *Business Plan (part of JumpStart series), 5:45-8:45pm *Is Franchising Right For You? UIC, 6-9pm	9 *Business Plan (part of JumpStart series), 12:30-3:30pm *Insider Guerilla Public Relations Workshop, 6-8pm	10	11
12	13	14	15 *AAWBI Reception @ WBDC, 6-8pm  *Is Franchising Right For You? UIC, 6-9pm	16 *Are You Ready for a Government Contract? 9:30am-Noon	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

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## AAWBI Calendar - December 2006

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6 *Take the Mystery Out of Obtaining Financing for Your Business: Loans & Equity, Noon-1:30pm	7	8	9
10	11	12 *Is Certification Right For You? 9:30am-Noon	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

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## AAWBI Calendar – January 2007

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
7	8	9	10 *Wine & Cheese Intro to the WBDC, 5:30-7pm	11	12	13
14	15	16 *Before You Start (part of JumpStart series), 12:30-3:30pm	17 *Before You Start (part of JumpStart series), 5:45-9:45pm	18	19	20
21	22	23 *Market Research (part of JumpStart series), 12:30-3:30pm	24 *Market Research (part of JumpStart series), 5:45-8:45pm	25 *Accelerating Your Sales Performance, 6- 8pm	26	27
28	29 *FastTrac Planning 1, 6- 9pm	30 *Financial Analysis I (part of the JumpStart series), 12:30- 3:30pm	31 *Financial Analysis I (part of the JumpStart series), 5:45- 8:45pm			

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## AAWBI Calendar – February 2007

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5 *FastTrac Planning 2, 6-9pm	6 *Financial Analysis II (part of JumpStart series), 12:30-3:30pm)	7 *Financial Analysis II (part of JumpStart series), 5:45-8:45pm)	8 *Accelerating Your Sales Performance, 6-8:30pm	9	10
11	12 *FastTrac Planning 3, 6-9pm	13 *Business Plan (part of JumpStart series), 12:30-3:30pm	14 *Business Plan (part of JumpStart series), 5:45-8:45pm	15	16	17
18	19 HOLIDAY	20	21	22 *Accelerating Your Sales Performance, 6-8:30pm	23	24 *FastTrac Planning 4, Harold Washington Library, 10:30am-1pm
25	26 *FastTrac Planning 5, 6-9pm	27	28 AAWBI Orientation / Wine & Cheese Intro to the WBDC (5:30-7pm)			

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## AAWBI Calendar – March 2007

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5 *FastTrac Planning 6, 6-9pm	6	7 *Before You Start (part of JumpStart series), 5:45-8:45pm	8 *Before You Start (part of JumpStart series), 12:30-3:30pm *Accelerating Your Sales Performance, 6-8:30pm	9	10
11	12 *FastTrac Planning 7, 6-9pm	13	14 *Market Research(part of JumpStart series), 5:45-8:45pm	15 *Market Research(part of JumpStart series), 12:30-3:30pm	16	17
18	19 *FastTrac Planning 8, 6-9pm	20	21 *Financial Analysis I, (part of JumpStart series), 5:45-8:45pm	22 *Financial Analysis I, (part of JumpStart series), 12:30-3:30pm	23	24
25	26 *FastTrac Planning 9, 6-9pm	27	28 *Financial Analysis II, (part of JumpStart series), 5:45-8:45pm	29 *Financial Analysis II, (part of JumpStart series), 12:3-3:30pm	30	31

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## AAWBI Calendar – April 2007

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2 *FastTrac Planning 10, 6-9pm	3	4 *Business Plan (part of JumpStart series), 5:45-8:45pm	5 *Business Plan (part of JumpStart series), 12:30-3:30pm	6	7
8	9 FastTrac Planning 11, 6-9pm	10	11	12	13	14
15	16 FastTrac Planning 12, 6-9pm	17	18	19	20	21
22	23 FastTrac Planning Graduation, 6-9pm	24	25 Wine & Cheese Intro to the WBDC, 5:30-7pm	26	27	28
29	30					